

Sato Groups: Lodging & Meeting Solutions

CREATING SAVINGS & COMPLIANCE

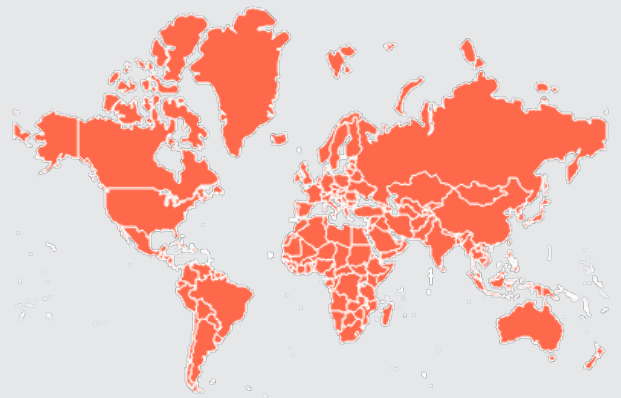
Sato Groups offers a complimentary, easy to use group lodging and meeting service that includes hotel sourcing!

- **We save you time:** Sato Groups does the work to contact multiple FEMA approved hoteliers to bid on your business.
- **Help you secure competitive rates** requested at or below per diem and use our expertise to find you hotels offering the best value that includes **incremental benefits and flexibility.**
- Provide a comprehensive **side-by-side report** of hotel offers for review and selection.
- In partnership with **CWT Meetings & Events**, our combined resources and experience enables us to **scale to any size and complexity of event/meeting** with ease.

HOW IT WORKS FOR GOVERNMENT GROUP LODGING & MEETING PLANNERS

1. Complete the online group lodging and meeting request form located under the Services drop-down on cwtsatotravel.com.
2. Sato Groups evaluates your requirements and distributes them to hotels best suited to meet your group's needs. We negotiate for value-added amenities such as complimentary breakfast, Wi-Fi, and other terms advantageous for your group.
3. We deliver a side-by-side comparison report of hotels bidding for your business, including rates and amenities.
4. Select the hotel that best fits your group's needs by notifying our Meeting Coordinator.
5. After Sato Groups awards to the winning hotel, we put the hotelier and government planner in touch with each other to finalize planning and payment.

16,291 hotels in
2,200 markets worldwide



166 hotel chains
represented



\$9.19 average savings
below per diem

CONTACT

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